



TWIN CITIES CHAPTER

ASTD
WORKPLACE LEARNING & PERFORMANCE

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Consulting Skills Workshop: September 13, 2007

1:30 p.m. – 4:30 p.m. · Dorsey Ewald Conference Center · St. Paul, MN 55114

Speaker: Marilyn Condon

Are you frustrated by clients who think training is the only solution to their performance problems? Do you wish you could influence your customers to do the right things? Would you like to improve your consulting skills?

Becoming a trusted advisor to your business partners is difficult when you face the pressure to produce immediate results to poorly identified problems. This workshop will introduce you to a model that will guide you through a consulting engagement, help you leverage your credibility and expertise, identify root cause problems, and provide effective solutions to business problems.

Marilyn Condon is an organizational consultant with 35 years experience as an internal and external consultant.

She works with leadership teams to define strategy, build and execute successful business plans, and develop stronger, more effective leadership skills. She has presented this workshop to hundreds of Human Resource and IT professionals who were looking to develop a more consultative relationship with their business customers.

Learning Objectives:

- In this interactive, hands-on workshop you will learn to:
1. Enhance your consulting skills with the six-step consulting process model
 2. Leverage your credibility to build strong client relationships
 3. Learn how to avoid things that can go wrong in the consulting engagement
 4. Assess your skills as an internal consultant

One registration per person. Please photocopy for each additional attendee.

ASTD-U: Consulting Skills Workshop September 13, 2007

Name _____
 Company _____
 Address _____
 City _____ State _____ Zip _____
 Phone _____ Fax _____
 E-mail _____
 Website _____

- Member – \$85
 Non-Member – \$100

TOTAL \$ _____

Payment

- Check (made payable to ASTD-TCC)
 VISA MasterCard
 Discover American Express

Card Number _____ Exp. Date _____
 Cardholder (print) _____ Phone _____
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Cancellation Policy:

Please register early as space is limited to 75 participants, and ASTD-U workshops fill quickly. If you must cancel your registration, please do so before Monday, September 10 in order to receive a full refund. Those who register and do not attend will be billed.

Please mail this form to: ASTD-TCC, 1000 Westgate Drive, Suite 252, St. Paul, MN 55114
Or fax to: 651.290.2266